

MEMBERSHIP APPLICATION



The mission of the National Frozen & Refrigerated Foods Association is to promote the sales and consumption of frozen and refrigerated foods through: education, training, research, sales planning and providing a forum for industry dialogue.

To the Board of Directors:

We hereby apply for membership in the National Frozen & Refrigerated Foods Association (NFRA). Enclosed is our dues check covering our membership as per the dues schedule (*on the reverse of this application*).

- | | | | |
|---|---|---|--|
| <input type="checkbox"/> Distributor | <input type="checkbox"/> Manufacturer | <input type="checkbox"/> Regional Manufacturer | <input type="checkbox"/> Retailer/Wholesaler |
| <input type="checkbox"/> International | <input type="checkbox"/> Frozen <input type="checkbox"/> Refrigerated | <input type="checkbox"/> Frozen <input type="checkbox"/> Refrigerated | <input type="checkbox"/> Sales Agent |
| <input type="checkbox"/> Logistics Provider | <input type="checkbox"/> Both | <input type="checkbox"/> Both | <input type="checkbox"/> Supplier |

Company _____

Address _____

City _____ State _____ Zip _____

Phone _____ Fax _____

E-Mail _____

Website _____

Please name the two persons you wish to receive NFRA mailings.

1st Contact Name _____

Title _____

Address _____

City _____ State _____ Zip _____

Phone _____ Fax _____

E-Mail _____

2nd Contact Name _____

Title _____

Address _____

City _____ State _____ Zip _____

Phone _____ Fax _____

E-Mail _____

Brief Description of company (25 words) _____

Recommended for membership by _____

NFRA ANNUAL DUES/INVESTEMENT SCHEDULE



The following dues schedule reflects your annual investment in NFRA. Dues are based on a calendar year.

Manufacturer

Manufacturer dues are based on annual frozen and refrigerated dairy food sales volume per the dues schedule below.

Such sales volume shall include all subsidiaries and divisions. The subsidiaries and divisions shall additionally receive full membership status.

Annual Frozen and Refrigerated Dairy Food Sales (millions)	Dues	
\$0 - \$45	\$1,630	plus \$36 per million over \$10 million
\$46 - \$90	\$3,490	plus \$26 per million over \$46 million
\$91 - \$200	\$5,050	plus \$16 per million over \$91 million
\$201 & over	\$7,325	plus \$7 per million over \$201 million to a maximum of \$12,750

Regional Manufacturer

Distribution cannot exceed a 300 mile radius from company headquarters.

Dues	\$530
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Distributor

Distributor dues are based on annual frozen and refrigerated dairy food sales volume per the dues schedule below.

Annual Frozen and Refrigerated Dairy Food Sales (millions)	Dues	
\$0 - \$10	\$1,080	plus \$46 per million over \$1 million
\$11 - \$25	\$1,545	plus \$35 per million over \$10 million
\$26 - \$50	\$2,215	plus \$30 per million over \$25 million
\$51 - \$100	\$3,200	plus \$8 per million over \$50 million
\$101 & over	\$3,570	plus \$1 per million over \$100 million to a maximum of \$4,175

Sales Agent

Sales Agent dues are based on total company revenue (*brokerage earned*), derived from frozen and refrigerated dairy food commissions, including main office and all business units.

Frozen and Refrigerated Dairy Food Commissions	Dues	
\$0 - \$1 million	\$730	
Over \$1 million	\$730	plus \$425 for each additional \$1 million and fraction thereof on frozen and refrigerated dairy food sales commissions

Supplier

Supplier members of NFRA are those companies providing goods or services to the frozen and refrigerated dairy foods industry.

Dues	\$1,115
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Logistics Provider

1 to 5 locations	\$835
6 to 10 locations	\$1,080
Over 10 locations	\$1,350

Retailer/Wholesaler

Dues	\$530
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International

Dues	\$530
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Please submit check with application and send to:

National Frozen & Refrigerated Foods Association
 4755 Linglestown Road, Suite 300
 P.O. Box 6069
 Harrisburg, PA 17112
 717-657-8601
 Fax: 717-657-9862
 www.NFRAweb.org
 E-Mail: info@NFRAweb.org